



COMPREHENSIVE REO SERVICES



576 E. Thousand Oaks Blvd. Thousand Oaks, CA 91360

Since 1979

www.ge-realty.com

Gary I. Ericson, Realtor Emeritus, CRS, GRI, Epro. Rick Spampinato, REO Manager. Kendra Sherrill, Loan Officer.

GE REALTY EXPERIENCED REO BROKERAGE.

GE Realty has, since 1979 been a leader in real estate sales in the Conejo Valley and is equipped to handle the challenges facing your REO department.

PRE-FORECLOSURE SERVICES...

Provide BPO's, additional services as required.

POST FORECLOSURE...

Property evaluation, Provide routine property inspections, Maintain security of the property, Property postings, Eviction service.

PROPERTY VALUATION...

Obtain appraisals, Review appraisals

INVENTORY CONTROL / CONTRACT MANAGEMENT...

Management reports, Maintain communication with local government officials, Utility management and payment if needed, Provide immediate property status, Weekly marketing & property condition report, Utility and property maintenance.

PROPERTY MANAGEMENT...

Maintaining the asset by utilizing our lines of credit and our in house contractors. Debris removal, Lawn Maintenance, Securing the property & preparing the property for sale

MARKETING...

List the property in the MLS and Realtor.com. Display property on company web site. Aggressively advertise asset locally. Review and Negotiate the Purchase Offer, Offer financing through preferred lenders. Provide asset price feedback.

MEMBERS OF SOUTHERN CALIFORNIA and VENTURA COUNTY REGIONAL DATA SHARE MULTIPLE LISTING SERVICES...

SERVICE AREA ZIP CODES: 91360, 91361, 91362, 91320, 91321, 93065, 93063, 91301, 93010 & 93012.

805.496.9650 Office

805.494.4050 FAX

Put our regional experience to work for you.

GE REALTY- OFFERING FOUR DECADES OF REAL ESTATE EXPERIENCE

GE Realty, a Ventura County boutique real estate brokerage, will present fast accurate evaluations and market condition information to our clients. We can provide full reconditioning of property as required with full time licensed in house contractors. Our clients are presented with a weekly update as to property condition, activity and pricing recommendations. Our capabilities also include on line transactions if preferred by the client. We are well capitalized to handle all upfront costs to prepare the property for market. Our clientele includes many investors who have trusted us for over 25 years.

Gary Ericson, Realtor Emeritus, GRI, CRS, E-Pro and past Realtor of the Year, has offered his clients over 42 years of experience in residential real estate services with over 3,900 re-sale homes sold in Ventura and Los Angeles County's.

Rick Spampinato, REO Manager, has personally handled the Sales and Marketing of thousands of new homes and subdivided lots throughout Southern California.

Special Skills:

Residential REO Disposition... Bank Standing Inventory Loss Mitigation Workouts...
Land REO Disposition ... Market Research...

Partial List of Clients utilizing some or all services offered includes:

Banks:

Bank of America REO, Union Bank of California REO, GlenFed REO, 1st Los Angeles Bank, 1st Interstate Bank, Home Savings and Loan, plus many FHA & VA repo sales. Currently working with Graystone Solutions.

Home Builders:

Standard Pacific Homes, Warmington Group, Richmond American Homes, Shea Homes, BuenaVentura Homes, J.P.Eliopoulos Homebuilding, Brookfield Southland, Centex Homes, DR Horton, Pacific Community Builders, Wm Lyon Homes, Innovative Resort Communities, Pulte Homes and Pacific Golf Communities.

Professional Affiliations:

National Association of Realtors, California Association of Realtors, Conejo Valley Association of Realtors, Ventura County Regional MLS, SoCal MLS with access to over 40,000 agents throughout Southern California as well as National CRS Council, Thousand Oaks-Westlake Regional Chamber of Commerce, Better Business Bureau AAA Rating.